

TECHNICAL SALES PROJECT COORDINATOR

Vil du gerne arbejde indenfor den hurtigt voksende Smart City-industri?

STUDIEJOB / INTERNSHIP

Ansvarlig for at koordinere salgs- og tekniske projekter på det operationelle niveau. Den studerende (eller nyuddannet) vil hjælpe CSO og Marketing Manager i direkte salgsprojekter, produktion af kundemateriale og gå til markeds kampagner.

Novalume Solutions A/S

[Novalume Solutions](#) er en dansk innovativ Smart City virksomhed, der arbejder mod grønnere og smartere offentlige belysningsløsninger. Baseret på vores internationale erfaring har vi skabt den unikke trådløse Lumintell™ Light Management-løsning, der gør det muligt for kommuner at reducere deres energiforbrug, CO2-emissioner og vedligeholdelsesomkostninger. For at lære mere, se denne korte video [her](#).

Kandidaten

Vi leder efter en kandidat med stor interesse for teknologi, der:

- har en kandidatgrad i økonomi, international markedsføring, forretning (administration, e-handel, international forretning) eller tilsvarende relevant uddannelse.
- er løsningsorienteret og fast besluttet på at lykkes i et tempofyldt marked.
- har dansk som modersmål og taler engelsk flydende.
- har en god forståelse af IoT- og Smart City-branchen (en fordel)
- er energisk, fremadrettet og metodisk.
- stærke computerfærdigheder og nettet.

Praktikforløbet

Den succesrige kandidat bliver en del af et lille og erfaren kerneteam, der ligger i vores hovedkvarter i Ørestad, København. Hovedansvaret er:

- Koordinering af salgsledningsprojekter og udførelse af marketingkampagner (emailing, telefonering osv.),
- Udkast til markedsføring og teknisk materiale til kunder, distributører og partnere,
- Konkurrenceanalyse af Novalume Solutions-fokuserede markeder og hovedkonkurrenter
- Assistance i salgs- og administrationsopgaver og andre ad hoc-krav.

Vi tilbyder

- Praktikplads i en international virksomhed og med arbejde indenfor den hurtigt voksende Smart City-industri.
- Praktikforløbet kræver mindst 6 måneders forpligtelse og kan forlænges efter aftale.
- Frokost ordning.
- Kandidaten rapporterer til Marketing Manager og CSO.

At ansøge

Send din ansøgning til Nicolas Holm Bonvalet på nb@novalu.me, og angiv "Salgsprojektkoordinator" i emnefeltet på din e-mail. Stillingen forbliver åben indtil den er besat.

Would you like to work in the fast-growing Smart City industry?

STUDENT JOB / INTERNSHIP

Responsible to coordinate sales and technical projects on an operational level. The student (or newly graduated) will assist the CSO and Marketing Manager in direct sales projects, the production of customer material, and go to market campaigns.

The company

Novalume Solutions is a Danish innovative Smart City Lighting company that works towards greener and smarter public lighting solutions. Based on our international experience, we have created the unique wireless Lumintell™ Light Management solution allowing municipalities to significantly reduce their energy consumption, CO₂ emissions and maintenance costs. To learn more, watch this short video [here](#).

The candidate

We are looking for a candidate with a strong interest in technology who:

- has an MSc degree in Economics, International Marketing, Business (Administration, E-Business, International Business) or other relevant education.
- is solution oriented and determined to succeed in a fast-paced and fast-growing market.
- has Danish as a native language and is fluent in English.
- has a good understanding of the IoT and Smart City industry.
- is energetic, forward-thinking, and methodical.
- strong computer skills and web savvy.

The internship

The successful candidate will become part of a small but experienced core team located at our headquarters in Ørestad, Copenhagen. Main responsibilities are:

- Coordinating Sales lead generation projects and execution of marketing campaigns (emailing, phoning, etc),
- Draft marketing and technical material for customers, distributors and partners,
- Competitive analysis of Novalume Solutions focused markets and main competitors,
- Assisting in sales and administration tasks and other ad-hoc requirements.

We offer

- A internship in an international company in the fast-moving and fast-growing Smart City industry.
- This internship requires a minimum commitment of 6 months with an option for extension.
- Lunch is provided by the company.
- The Intern or student will report to the Marketing Manager and CSO.

To apply

Please send your application to Nicolas Holm Bonvalet at nb@novalu.me and make "Sales Project Coordinator" the subject of your email. The position will remain open until filled.